



CONTENTS

Message from the Board President and CEO	1
Financial Overview	2
Patient Demographics	3
Program Highlights	4
Donors	8

BOARD OF DIRECTORS: President - Kathy Conner | Vice President - Keoni Aylett | 2nd Vice President - Noe Galea`i | Secretary - Deborah Smith | Treasurer - Jim Wood | Directors - Kahikino Noa Dettweiler-Pavia, Andrew Jamila, Jr., Renee Kama, Justin Lam, Sandra Maenani McAulton, Elizabeth Martinez, Pamela Menter, Kawai Miller, Hamid Pourjalali, Catherine Sato

EXECUTIVE LEADERSHIP: Chief Executive Officer - Mary Frances Oneha, APRN, PhD | Chief Financial Officer-Kathleen Kravish, MT, MBA, CMPE | Chief Medical Officer - Christina Kealoha Lee, MD | Chief Performance & Compliance Officer - Teresa Gonsalves, LSW, CHC

MISSION STATEMENT: Waimānalo Health Center (WHC) is committed to providing the highest level of primary and preventive health services, with special attention to the needs of Native Hawaiians and the medically underserved, and improving the health and wellness of individuals and their `ohana regardless of their ability to pay.

'ŌLELO NO'EAU: Ola i ka wai a ka'ōpua, which means there is life in the water from the clouds. Rain gives life.

BOARD PRESIDENT & CEO MESSAGE



Dear patients, community members, and friends, aloha mai kākou! 2014 was an exciting year for the Waimānalo Health Center. We were blessed to be nationally recognized in 2013 as a top-tier patient centered health care home. 2014 was our year to thank you – our patients, our 'ohana – for helping us achieve this milestone.

The year began with an opportunity to touch base and catch up with our community. We reviewed and released results from our most recent Community Needs Assessment Survey. Your feedback is very important and we take all survey answers into serious consideration as we improve existing programs and services, and plan for the future.

We updated our website to provide easier access to health center updates and useful communication tools, we expanded Keiki Smiles, our elementary school dental outreach program, refocused on prenatal and breastfeeding support services, and so much more. 2014 is also the year we embarked on a significant journey, our first capital campaign. Waimānalo Health Center's \$13 million Ola I Ka Wai Capital Campaign is the first of its kind in our 20 years of serving the community. Waimānalo deserves a space and place they can come to for high quality and accessible health care that aligns with culture, and has the capacity to serve its needs. We are building far more than a structure. We are building hope, optimism, resources, and positive change to sustain your healthcare home and the community. We are grateful for our strong group of committed community-minded leaders, dedicated staff, and patients and community members full of aloha to help us reach our goal. Mahalo nui loa for your continued support.

Many Frances Oneha

Kathy Conner

1

FINANCIAL OVERVIEW

REVENUE

INDICATOR	2014	2013	
Total Revenue	\$5,906,507	\$5,743,166	
State & Other Grants	\$1,679,475 (28%)	\$1,868,338 (32.5%)	
Federal Grants	\$1,203,457 (20%)	\$1,078,482 (19%)	
Patient Revenue	\$2,698,048 (46%)	\$2,465,411 (43%)	
Cash Donations	\$30,123 (1%)	\$17,646 (0.25%)	
Contributed Goods & Services	\$263,713 (4%)	\$297,533 (5%)	
Interest & Other Revenue	\$31,691 (1%)	\$15,706 (0.25%)	

EXPENSES

INDICATOR	2014	2013
Total Expenses	\$6,398,115	\$5,523,982
Medical Services	\$3,742,683 (58%)	\$3,138,047 (57%)
Dental Services	\$930,609 (15%)	\$807,413 (15%)
Administrative	\$761,711 (12%)	\$759,043 (14%)
Community Services	\$808,709 (13%)	\$682,511 (12%)
Fundraising	\$154,403 (2%)	\$136,968 (2%)

Waimānalo Health Center served 4,511 patients through 27,429 clinic visits in 2014

PATIENT AGE

PATIENT GENDER



30% 1-17 Years 28% 18-34 Years **36%** 35-64 Years

6% 65+ Years



57% Female

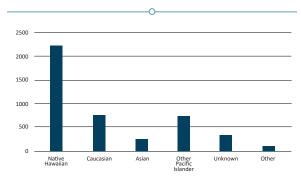


43% Male

PATIENT HEALTH INSURANCE

59% Medicaid 6% Medicare 17% Private Insurance 18% Uninsured

PATIENT ETHNICITIES



50% Native Hawaiian | **17%** Caucasian | **6%** Asian **17%** Other Pacific Islander | **7%** Unknown | **3%** Other

OTHER NOTEABLE DEMOGRAPHICS

65% of patients at 100% and below federal poverty level

54% of patients live in Waimānalo

28%of patients
live in Kailua & Kāne`ohe

2014 PROGRAM HIGHLIGHTS



Artist rendering of the new Waimānalo Health Center building

WHC LAUNCHES \$13 MILLION CAPITAL CAMPAIGN

The health center embarked on its \$13 million capital campaign in Spring 2014. The campaign is titled Ola I Ka Wai, inspired by the organization's 'ōlelo no'eau - Ola i ka wai a ka'ōpua, which means "There is life in the water from the clouds." Each raindrop is a blessing of nourishment to the life of the land and its people. Collectively, these sustaining waters can transform a community. Similarly, the Ola I Ka Wai campaign offers an opportunity to invigorate new life and uplift our community through a gathering of blessings.

The health center celebrated its 20th anniversary in 2014. Programs and services have grown to meet the needs of the community during those 20 years but the facilities remained the same. Existing medical facilities are nearly

50 years old, inefficiently configured, and inadequately sized to accommodate the care provided to patients today. Waimānalo Health Center leaders, its Board of Directors, and community leaders devised a plan for the future of the health center.

Ola I Ka Wai began with an internal campaign. Health center staff and Board of Directors encouraged each other to invest in the health center. The response was overwhelming with 100 percent pledging toward the \$13 million goal. The health center raised more than \$100,000 by July 2014 and ended the year with a monumental \$2 million gift from the Harold K.L. Castle Foundation.

'PATIENT-CENTERED HEALTH CARE HOME' MODEL OF CARE REFLECTED IN HEALTH CENTER'S LOGO AND WEBSITE

Waimānalo Health Center's rebranding efforts achieved a benchmark when the organization's new website was revealed in early 2014. The new website was designed with the Patient-Centered Health Care Home (PCHCH) model of healthcare as its focus, featuring numerous patient success stories and download-ready patient resources like new patient registration packets, the patient handbook, health/wellness class schedule and flyers, recent research publications, and more.

Increased visibility of Patient Portal, the health center's electronic medical records system, makes it easy for patients to review their health care records at their convenience on any internet-enabled computer or mobile device from anywhere in the world. Patient Portal's messaging feature allows patients to privately and securely communicate with their health care team without the confines of office hours.

The health center's rebranding efforts began in 2012 when the organization's logo was refreshed to reflect the mission, vision, and values of the health center and community. The new logo is an adaptation of the old logo and 'ōlelo no'eau (Hawaiian proverb), Ola i ka wai a ka'ōpua, which means "There is life in the water from the clouds." The logo illustrates rain cascading down the peaks of the Ko'olau Mountains and forming a hand symbolizing care and outreach to the community. The shape of the logo as well as the shape created by the hand alludes to a rain drop, signifying life and health.

Since Waimānalo Health Center's last branding efforts, the organization has grown to be a nationally recognized health organization and looks forward to serving the community with a refreshed enthusiasm and outlook on health and wellness for the community and our patients, our 'ohana.





Old logo

New logo



Website before rebranding (2005-2014)



New website

2014 PROGRAM HIGHLIGHTS



HEALTH CENTER FOR THE COMMUNITY BY THE COMMUNITY - PROGRAM & SERVICE IMPROVEMENTS BASED ON SURVEY RESULTS

Results from a Community Needs Assessment were released in February 2014. The goal of the assessment was to engage community members on what the community's needs were. A total of 303 people participated in the survey. More than 50 percent were patients of the health center and/or residents of the Waimānalo community, and 60 percent were Native Hawaiian. Thirteen percent were youth and 24 percent were 60 years and older. Information was gathered through group sessions, interviews and written surveys.

The results were sorted into three major categories – health promotion and prevention services, youth services, and treatment services. Themes within these categories

include access to healthy food, exercise and fitness activities, cultural activities, providing a safe haven for haumāna, an after school program, providing substance treatment services, integrating traditional Native Hawaiian healing services into existing service, and providing access to legal services to ensure access to justice.

The Community Needs Assessment has helped Waimānalo Health Center leaders map out a plan for the future of the organization and community with the overall premise to provide these services within the cultural context of the community. Waimānalo Health Center is committed to continuously improving the health and wellness of the community - our patients, our `ohana.



Dr. Ivan Irie and Dr. Noelani Perreira

BEHAVIORAL HEALTH INTEGRATION TO IMPROVE HEALTH AND WELLNESS FOR ALL

Waimānalo Health Center welcomed Dr. Noelani Perreira and Dr. Ivan Irie to its behavioral health team in 2014. Dr. Perreira and Dr. Irie were integral team members as the health center enhanced its integrated behavioral health initiative. With offices within the primary medical clinics, Dr. Perreira and Dr. Irie work closely with doctors and nurses to identify patients who might benefit from services.

"Mental health is a vital component of wellness for everyone," says Dr. Irie, "It's not reserved for people experiencing anxiety, depression, or any other symptoms. The resulting thoughts, feelings, and behaviors from health concerns are related to your overall physical and spiritual well-being. Accepting and applying this idea to health care is integrated health."

Waimānalo Health Center embarked on its behavioral health integration initiative as a response to the Community Needs Assessment Survey results, released in early 2014. The assessment illustrated a need for treatment services in the Waimānalo community. The health center strongly believes integrated behavioral health will increase understanding, acceptance and access to treatment services.

"Overall health – physical, emotional, spiritual – is our goal," says Dr. Irie, "Some patients are not ready to include mental health in their care plan right now and that's okay. Change takes time. We're here to help."

Annual Giving

INDIVIDUALS & FAMILIES

The Waimanalo Health Center would like to acknowledge the following individuals and families who have provided monetary donations to support the Waimanalo Health Center's mission and vision. Highlighted in blue are Waimānalo Health Center staff, who in 2014, went beyond their roles as employees and supported the Waimānalo Health Center as donors.

* Waimānalo Health Center Board of Directors

Koki'o (\$1,000 - \$2,499)

Cultural Surveys Hawaii, Inc.

Lorraine Honda

Mary Oneha

Sanford & Catherine Sato*

Palapalai (\$500 - \$999)

Anonymous

Anthony Kim

Pi`ilani Kai

Kupukupu (\$100 - \$499)

Anonymous

Anonymous

Anonymous

Pamela Anderson

Amy Bauchens

In Memory of K. Brogdon

Robert Chong

Kahikino Noa Dettweiler-Pavia*

Chervl Enoka

Cara-Lynne Fernandez

Noe Galeai*

Billie Nohea George

Holly Inn

Joseph Kaaihue Jr.

Elzedia Kaonohi

Isaac Ka`ōpua

Christina Lee

Elizabeth Martinez*

John E. McComas & Christine Kobayashi

Candice McMullan-Vogel

Pamela Menter*

Andrea Merriam

Lenore Morse

Grace North

Charlene Ono

Hamid Pourjalali*

Stephen & Janice Shoultz

Deborah Smith*

Anela Tamashiro

Ann Tanigawa

Kim Lan Tasaka

Veronica Tomooka

James B. Wood*

`Akulikuli (\$1 - \$99)

Anonymous

Anonymous

Anonymous

Anonymous Anonymous

Anonymous

Kanoeluhua Ahakuelo-Kepa

Melissa Ahlo

Marbeth Aquino

Germaine Arakawa

Brooke Carlbom

Sheri Mae Chang

Kathy Conner*

Cherry DeLeon

Susan Dubrinski

Daniel Eineker

Aaron Farias

Deanne Fukumoto

Carol Jean Guzman

Cyndy Hennessey-Aylett

Sid Hermosura

Ryan Inouye

James Kai

Clare Kaleleiki

Renee Kama*

Lehuanani Katayama

Justin Lam*

Mavis Lee

Mavis Masaki

Maenani McAulton*

Jeffrey Mertens

Kawai Miller*

Randolyn Nohara

Jill Oliveira-Gray

Owen Ono

Randi Song

Karen Soriano

Kimberly Souza

Margaret Takahama

Lon Tanigawa

Glenn Teraoka

Karen Tominaga

Shane Valdez

ORGANIZATIONS, TRUSTS AND **FOUNDATIONS**

The following companies, organizations and foundations generously support Waimanalo Health Center's mission whether through specific programs or services or general support.

Koa (\$10,000 and up)

Aloha United Way AlohaCare

Association of Asian Pacific Community

Health Organizations

Atherton Family Foundation

FirstVitals Health and Wellness, Inc

Harold K. L. Castle Foundation

Hawaii Health Connector

Hawaii Primary Care Association

Robert Emens Black Fund of the Hawaii

Community Foundation

Susan G. Komen for the Cure `Ōhi`a (\$5,000 - \$9,999)

Friends of Hawaii Charities

Koki'o (\$1,000 - \$2,499)

Aloha Foundation, Inc.

Cultural Surveys Hawaii, Inc. Jhamandas Watumull Fund

NFL Charities

IN-KIND GIFTS

Donations of goods and services help the Waimanalo Health Center care for the community.

Amy Arfmann

Brooke Carlbom

Henry Schein

Hu-Friedy

Mutual Publishing

Robert Rhodes

Harold Sylvester

PUBLIC SUPPORT

Support from public agencies makes many of our programs and services possible. Public support for Waimanalo Health Center's work comes from all levels of government.

Federal

Department of Health and Human Services-Health Resources and Services Administration-Bureau of Primary Health Care

State of Hawai'i

Department of Health-Substance Abuse

Prevention Services Department of Health-Breast and Cervical

Cancer Screening Program Department of Health-Comprehensive **Primary Care Services**

Department of Health-Family Planning and Reproductive Health Services

Department of Health-Special Supplemental Nutrition Program for

Women, Infants and Children Department of Human Services-

Med-QUEST Division Office of Hawaiian Affairs

Ola I Ka Wai Capital Campaign

The health center embarked on its \$13 million capital campaign in Spring 2014. The campaign was titled Ola I Ka Wai, inspired by the organization's 'ōlelo no'eau - Ola i ka wai a ka'opua, which means "There is life in the water from the clouds." Each raindrop is a blessing of nourishment to the life of the land and its people. Collectively, these sustaining waters can transform a community. Similarly, the Ola I Ka Wai campaign offers an opportunity to invigorate new life and uplift our community through a gathering of blessings.

INDIVIDUALS & FAMILIES

Laulima (\$25,000 - \$49,999)Mary Oneha

Lōkahi (\$10,000 - \$24,999)

Charman J. Akina MD
Drs. Anthony & Ha Kim
Nathan & Christina Lee
Sanford & Catherine Sato
James & Shannon Wood

Maika`i (\$5,000 - \$9,999)

Melissa Ahlo
Louana Kassebeer
Kahikino Noa Dettweiler-Pavia
Drs. Christy & Andrew Jun
Pi`ilani Kai
Linda Lani
Pamela Menter & Family
Maria Moreno-Chow
Malia Paranada
Lon & Ann Tanigawa
Anonymous
Karen M. Tominaga, RDH
Veronica Tomooka & Family

'Olu'olu (\$1,000 - \$4,999)

Gerrie Arakawa Anonymous John & Cyndy Aylett Amy Bauchens Juvy Cariaga Christie Carvalho Emelia Dasargo Aquino-deLeon 'Ohana Neverly Esperon Shannon & Noe Galeai Hermosura Family Heu 'Ohana Anthony Ho Ho'okano 'Ohana Bryce & Charlee Kaonohi Andrew Jamila Jr. The Jenness Clan Christine Jones Anonymous Nawai Kalai Tasha Kamisato Lehua Katayama Badiyo Ohana Mr. & Mrs. Kravish Justin Lam Anonymous Mavis Lee Patricia Liang-Tong Anonymous Elizabeth Martinez Angela Mendonca Andy Merriam Jennifer Molnar Anonymous Veronica Perreira Mehri & Abolfazl Pourjalali Kayzn & Kruz Ramseyer-Ho **Rhodes Family** Carol Salcedo Rob Slike Deborah L. Smith & Family Randi Song Karen Soriano Kamalei Souza Stephens 'Ohana Anela Tamashiro The Valente 'Ohana Briana Vasconcellos

Thanh Young

Anonymous

Kōkua (\$500 - \$999)

The Bayani 'Ohana Kathy Conner & Family Daniel Glassman-Vinci Anonymous Ashlen Kaleiopu Clare Kaleleiki Kanani Kaniaupio Maenani McAulton Keahiolalo 'Ohana Stephanie Nault Anonymous

Ho'okipa (\$0.01 - \$499)

The Kama-Kamai `Ohana Mento 'Ohana Anonymous Kim Weston Anonymous

ORGANIZATIONS, FOUNDATIONS AND TRUSTS

`Ohana (\$2,000,000 - \$2,999,999)Harold K.L. Castle Foundation

EMPLOYEE GIVING

Waimānalo Health Center is proud to acknowledge that 100% of its employees and Board of Directors have given to the Ola I Ka Wai Capital Campaign. A special mahalo to all who went beyond their roles as staff and donated.

We appreciate our supporters and make every effort to ensure accuracy in donor listings. If you notice an error or omission, please contact our Development Department at development@ waimanalohealth.org or (808) 259-7948.

On behalf of the Board of Directors and staff at Waimānalo Health Center, thank you for reading and for your ongoing support. We are happy to be your health care home.



2014 ANNUAL REPORT